**Supplier Development:**
**Performance Improvement Program (PIP)**

As a cost-effective alternative to auditing, Verité has been working with suppliers to build up management systems and technical skills for making meaningful progress in meeting their customers’ Social Responsibility (SR) standards. Our guided-change approach helps facilities:

- internalize Code of Conduct requirements through a knowledge-building, skills coaching, consulting, and progress-tracking process
- integrate SR management systems that
  - screen against SR risks
  - support a positive work environment and
  - are good for business

**Phase One**  Current performance assessment & systems diagnostic, which serve to identify problem areas and their root cause(s), as well as weaknesses in existing systems that hinder continuous improvement in legal and Code compliance and the ability to proactively avoid gaps.

**Phase Two**  Management Action Planning (MAP) workshop, which helps the factory to streamline and strengthen its management systems and to tackle issues with good practice solutions. Technical guidance, practical templates, tools, and other resources are provided.

**Phase Three**  Follow-up consultation and coaching visit(s) to help fine-tune factory functions and build staff competencies for supporting long-term change.

**Phase Four**  Progress check and additional support as needed. Verité will benchmark progress against goals and, in consultation with either or both the brand and facility, determine the need for additional support.

For additional information, please contact Robin Jaffin, Director of Supplier Programs

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