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## Toyota Motor Manufacturing, USA, Inc.: Background Information Submitted to the Commission on the Future of Worker-Management Relations

Toyota Motor Manufacturing, USA, Inc.

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#### Disciplines

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"Future Worker Management"

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# TOYOTA MOTOR MANUFACTURING, U.S.A., INC. GEORGETOWN, KENTUCKY

for

Commission on the Future of Worker Management Relations

## TOYOTA MOTOR MANUFACTURING, U.S.A., INC. Georgetown, Kentucky

- December 11, 1985 Toyota Motor Corporation announces the selection of Kentucky as location for first wholly-owned U.S. automobile manufacturing facility.
- May 5, 1986 -- Ground is broken marking start of construction for plant.
- November 9, 1987 Power Train Plant is announced.
- May 26, 1988 First car ceremony.
- July 1988 Volume production begins.
- August 1988 Power Train construction begins.
- October 1988 Axle production begins.
- November 1989 Engine production begins.
- June 1991 Construction begins for Expansion Plant.
- February 1993 On-site child care center opens.

#### INVESTMENT:

Original Manufacturing Facility	- \$800 million
Power Train Plant	- 300 million
Expansion Plant	- 800 million
Power Train Expansion Plant	- 90 million
Die Shop	- 13 million
Total Investment in Kentucky	- More than \$2

#### FACILITY SIZE:

TMM property	- 1,300 acres
Original Manufacturing Plant	- 3.70 million sq. ft.
Power Train Plant	75 million sq. ft.
Expansion Plant	- 3.20million sq. ft.
Power Train Expansion Plant	20 million sq. ft.
Total Facility Size	- 7.85 million sq. ft.

Billion

#### **OPERATIONS:**

Stamping, Die Shop, Body Weld, Paint, Plastics, Assembly, Engine/Axle Machining and Assembly



#### KENTUCKY IMPACT:

Directly and indirectly responsible for 17,883 jobs . Kentucky. That total will grow to more than 22,000 jobs by 1886.

Total output of Kentucky economy is increased by \$1.5 billion, and earnings of Kentucky households are enhanced by more than \$500 million.

Forty suppliers of raw materials, parts and components are from Kentucky, for a total of more than \$200 million per year, this number continues to increase.

More than 50 automotive-related plants have located in over 30 counties in Kentucky since Toyota announced in 1985. These plants employ over 9,000 Kentuckians.

In addition, TMM contracts with hundreds of suppliers of general goods and services in Kentucky.

#### MAJOR CONTRIBUTIONS:

More than \$20 million over a 20-year period to the Scott County school system. (This is in lieu of property taxes from which the plant is exempt because of Industrial Revenue Bond funding.)

More than \$500,000 annually to schools, groups, charities, since start-up, TMM has contributed more that \$5 million to local and statewide philanthropic activities.

\$1 million to create a new Georgetown community center.

\$2 million to the University of Kentucky Library.

\$50,000 to Georgetown College.

\$500,000 for Lexington's Thoroughbred Park

#### QUALITY AWARDS:

J.D. Power Quality Plant Awards in 1990, 1991, 1992 and 1993 signifying one of the best-built cars in the U.S. Awards in 1990 and 1993 were Gold Awards, signifying best-quality auto plant in North America. The Camry has won numerous other honors in 1993, such as "Best Family Car" recognition from Family Circle Magazine and Car and Driver Magazine, and a salute from Automobile Magazine calling the Camry "The best car built in America."

#### EXPORT PROJECTIONS:

More than 20,000 Camry's are exported annually to Japan, Europe, Canada, the Middle East, and Taiwan. Some of the exports are right-hand drive, designed specifically for the Japanese market and Great Britain. In addition, TMM exports engines and drive-train parts to Japan.



#### PRODUCT:

Toyota Camry Sedan Camry Station Wagon Right-hand Drive Camry Wagon

#### PRODUCTION CAPACITY:

Original Manufacturing Plant Expansion Plant

Total

Power Train Plant
Power Train Expansion Plant

Total

#### EMPLOYMENT:

Current Employment (As of 06/01/93)

Following Expansion Plant Completion

#### ANNUAL PAYROLL:

#### EDUCATION:

#### ECONOMIC IMPACT:

- 200,000 vehicles per year
- 200,000 vehicles per year
- 400,000 vehicles per year
- 300,000 engines per year
- 200,000 engines per year
- 500,000 engines per year
- Over 4,700 (96% are Kentuckians hired from over 112 of the 120 counties)
- About 6,000 by 1995
- -About \$185 million; expected to grow to \$270 million by 1995.

All have a high school education

More than 50% have high school plus

Nearly 25% have college degrees

Domestic content is about 75%.

For the high-dollar area of parts and materials, we have gone from buying \$70 million from 90 U.S. parts and materials suppliers in 1988 to \$1.5 billion from 174 suppliers in 1992. Those totals will continue to grow.

Almost 70% of our 174 U.S. materials and parts suppliers are traditional U.S. companies; when U.S./Japan ventures are added the total jumps to 82%.

More than 80% of the steel comes from U.S. steel companies.